



THE CROSSINGS AT MAGNOLIA GROVE • MOBILE, ALABAMA • NOVEMBER 8-11, 2007





Ken Haines, President &amp; CEO

# This is Raycom Sports

## Event Management and Sports Distribution Leader

From its beginning in 1979, Raycom Sports has been a leader in marketing, producing and distributing sports programming. The company has since broadened its interests to include the creation, management and distribution of special events.

Raycom Sports has earned a reputation of being one of the nation's finest independent sports producers. At its busiest, the company televised more than 500 events a year in college basketball, college football, coaches shows and preseason specials. Altogether, Raycom offers over 25 years of production and distribution experience, including more than 10,000 live sporting events.

In a joint venture with Lincoln-Financial Sports, Raycom Sports has owned the rights to Atlantic Coast Conference men's basketball games since 1981. Together, the two companies produce, distribute and market ACC games throughout the country. In 2004, Raycom and LF Sports partnered together on the ACC syndicated football rights, securing the football and basketball rights until the 2011 season.

Raycom Sports has been prominent in sports programming in Charlotte during its entire history. From 1988 through 2001, Raycom operated a college basketball tournament at the Charlotte Coliseum. Known as the Diet Pepsi Tournament of Champions, Harris Teeter Pepsi Challenge, Food Lion MVP Classic and the Tournament of Champions presented by Hardee's, the event featured some of the top teams in the country each year, with legendary players and coaches.

In addition, Raycom brought Division-1A college football to Charlotte in the form of the Carolinas Clash in 1996 and 2004, featuring NC State and East Carolina, a two-year series between North Carolina and NC State in 1998 and 1999, and Temple against Clemson in 2006. All of the games were played at Bank of America Stadium. Raycom has also announced future games, featuring East Carolina against Virginia Tech and South Carolina, to take place in Charlotte.

And in 2002, the inaugural Meineke Car Care Bowl was played in Charlotte, featuring ACC and Big East selections. A sellout crowd of 73,535 witnessed the game, the second-largest attendance for a first year bowl in NCAA history. The game has averaged over 62,000 fans in its first five years, with two sellouts.

Due to Raycom Sports' vast network of television station contacts, the company is often tabbed to distribute programming for outside entities. Programs distributed include the Arizona Cardinals and Washington Redskins preseason packages, BB&T Children's Charities Classic, John Wooden Classic, CIAA Basketball, HBO's Journey of the African-American Athlete and the Citrus Bowl Parade.

Raycom Sports owns and operates sporting events throughout the country including The Meineke Car Care Bowl in Charlotte and two LPGA tournaments.

A joint venture with Raycom Sports, Lincoln-Financial Sports and the Atlantic Coast Conference led to the creation of ACC Properties, which assists in marketing and promoting the ACC's corporate mark.

The company has also marketed made-for-television events for a variety of entities, including the Toyota Gator Bowl and the Cotton Bowl for Liberty Sports, PHOENIX Communications' NBC News Satellite and Golf 2000 with Peter Jacobsen.

Raycom Sports has also achieved a high level of success marketing title sponsorships, including the matching of Tostitos to the Fiesta Bowl, AFLAC, the Mitchell Company and Aerus Electrolux to LPGA tournaments, Continental Tire North America, Meineke Car Care Centers, Mazda, Micron Electronics, Carquest Auto Parts and Blockbuster Video to bowl games, and DIRECTV, Pepsi and Food Lion to college basketball tournaments.

Raycom Sports is a division of Montgomery, Alabama-based Raycom Media, Inc., a multi-billion dollar company that owns or operates 42 television stations in 18 states, covering over ten percent of the country.

Raycom Sports is headquartered in Charlotte, NC, with outer offices in Mobile, San Francisco and Sacramento.





# Tournament Staff



Jim Johnson  
*Tournament Director*

Sherri Jacobi  
*Director of Sales*

Wanda Gilmore  
*Volunteer Coordinator*

Selina Maddox  
*Volunteer Assistant*

Frank Kay  
*Media Relations*

Linda Mackenzie  
*Tournament Operations*

Glenda Westmoreland  
*Tournament Operations*

Brian Flajole  
*VP - Golf & Business Operations  
(Raycom Sports)*

John Marovich  
*VP - Golf (Bruno Event Team)*

