## Mr. Ray Warren

## **Employment History**

Executive Vice President and Chief Revenue Officer

NEW YORK Former Carat USA president ...

www.adweek.com, 7 Jan 2008 [cached]

NEW YORK Former Carat USA president Ray Warren has joined Comcast SportsNet, a distributor of regional cable sports networks and a unit of the nation's largest cable operator, as evp, chief revenue

officer, a new position.

Warren is responsible for maximizing revenue from national and local advertising and marketing across

all traditional and new media channels on the Comcast SportsNet outlets and for developing new

revenue streams.

Warren, based in New York, reports to Jon Litner, president, Comcast SportsNet.

The pair has known each other for more than a decade, when Warren was CEO at sports program packager and distributor Raycom Sports and provided ABC, where Litner was a senior sports executive.

with a number of programs. Warren left Carat last summer, after the Aegis-owned media shop reorganized."The first thing that came

to mind when I sat on the beach thinking about what to do next was sports," Warren said."I am a true believer in sports as a marketing platform.I don't know that there is a better one, frankly.I also wanted to get back into the content side of marketing."

Commenting on the hire, Litner said in a statement, "I am delighted that Ray is joining our team. ...

Prior to joining Carat in 2005, Warren was managing director in charge of national broadcast buying for

Omnicom's OMD.

Warren Named Carat USA President www.mediaweek.com [cached] Warren Named Carat USA President

Ray Warren has been appointed president of Carat USA and president of Carat Media Group Americas.In the latter capacity, he will oversee the operations of Carat USA, Carat Canada and Carat

Latin America, announced Carat Americas CEO David Verklin.

Previously managing director at OMD USA, Warren brings 25 years of media experience to his new post, having worked not only in media buying but also in sports television and in network sales. At OMD USA, he has overseen the growth and increased profitability of national and local television and radio buying, sports marketing, entertainment marketing, direct response, branded entertainment and

Hispanic marketing across the company.

Prior to joining OMD, Warren was president and CEO of Raycom Sports, an entrepreneurial leader in redefining sports programming and developing cutting-edge advertising opportunities. He joined Raycom Sports as executive vp for Sales & Marketing in 1988, rose to COO in 1994 and became

president/CEO in 1998, where he remained until 2002.

,We have exciting plans in store for Carat in the months ahead, and Ray is just the inspirational leader that we need to get us there, said Verklin in announcing Warren's hire. ,We want to build on the pioneering work that we are doing for Procter & Gamble in the Communications Planning area and

establish Carat as the clear thought-leader in this growing field.

Said Warren: ,I am excited to be joining Carat at a time of such explosive growth.

Comcast Corporation

Carat USA President

Comcast Corporation

President and Chief Executive Officer

Raycom Sports

**Executive Vice President for Sales and Marketing** 

Raycom Sports

President and Chief Operating Officer

Raycom Sports

President

Carat USA

**Chief Executive Officer** 

Carat USA

Managing Director

**OMD** 

President

Carat Media Group Americas

**Managing Director** 

Omnicom Group Inc.

**Managing Director** 

OMD USA